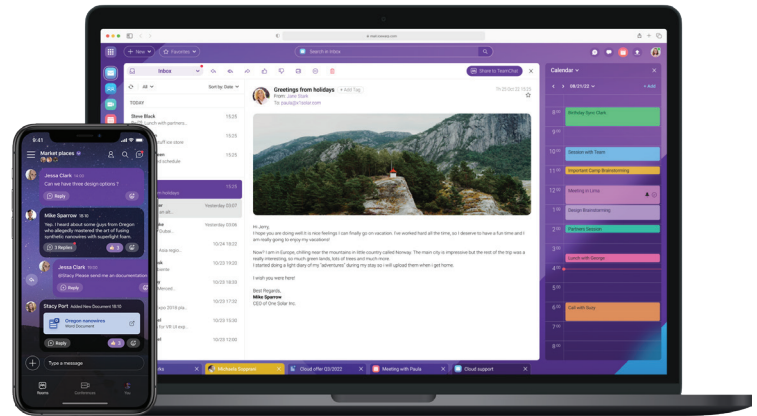


Here's why you should replace Exchange with IceWarp

- ✓ All features in the browser
- ✓ Online collaboration for teams
- ✓ Conferencing & recording



We are with you every step of the way

1
Lower TCO



TCO evaluation

- No CALs needed
- Runs on inexpensive hardware
- Based on industry-standard protocols
- Works with any client

2
Deployment



Easier to deploy*

- Ready-to-deploy images
- All features in one installation
- Deploy on-premises or in the cloud, in Windows or Linux, physical or virtual
- Browser is all the users need

3
Management

4
Migration

5
Maintenance



Easier to manage*

- Easy administration
- Connection to AD / LDAP for easier user provisioning
- Easy updates

0

Zero downtime migration*

- All user data is migrated in the background
- Upon data validation, the deployment switches to IceWarp
- Custom built data migration tool



Easier to maintain

- All-in-one experience in the browser
- No hassle with updates or client apps
- Multi-platform

* Optional use of paid services.

TCO

per 100 users



HW	Dell PowerEdge R740xd	\$3,949	\$4,931	Dell PowerEdge R740xd
OS	CentOS	\$0	\$1,069	Windows Server 2019 Std
Server CALs	CAL licenses not needed	\$0	\$6,990	100 users CAL licenses
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	\$2,801	\$6,394	Exchange Server Enterprise License & SW assurance
SW CALs	CAL licenses not needed	\$0	\$5,918	100 Exchange Server Enterprise User CALs
SW clients **	100 IceWarp Desktop Clients	\$860	\$16,000	100 Outlook 2019 Clients
MORE OPTIONS WITH JUST 32% COSTS				
Total costs	Total cost over 3 years is \$13,392.	\$4,464 per year	\$13,767 per year	Total cost over 3 years is \$41,302.

** Software clients optional.

Certificates



TCO

per 500 users



HW	Dell PowerEdge R740xd	\$7,807	\$8,462	Dell PowerEdge R740xd
OS	CentOS	\$0	\$6,155	Windows Server 2019 Std
Server CALs	CAL licenses not needed	\$0	\$34,950	500 users CAL licenses
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	\$12,431	\$6,394	Exchange Server Enterprise License & SW assurance
SW CALs	CAL licenses not needed	\$0	\$29,590	500 Exchange Server Enterprise User CALs
SW clients **	500 IceWarp Desktop Clients	\$3,900	\$80,000	500 Outlook 2019 Clients
MORE OPTIONS WITH JUST 32% COSTS				
Total costs	Total cost over 3 years is \$50,500.	\$16,833 per year	\$55,184 per year	Total cost over 3 years is \$165,551.

** Software clients optional.

Certificates



TCO

per 1000 users



HW	Dell PowerEdge R740xd	\$11,128	\$12,105	Dell PowerEdge R740xd
OS	CentOS	\$0	\$6,155	Windows Server 2019 Std
Server CALs	CAL licenses not needed	\$0	\$69,900	1000 users CAL licenses
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	\$18,131	\$6,394	Exchange Server Enterprise License & SW assurance
SW CALs	CAL licenses not needed	\$0	\$59,180	1000 Exchange Server Enterprise User CALs
SW clients **	1000 IceWarp Desktop Clients	\$7,000	\$160,000	1000 Outlook 2019 Clients
MORE OPTIONS WITH JUST 32% COSTS				
Total costs	Total cost over 3 years is \$77,841.	\$25,947 per year	\$104,578 per year	Total cost over 3 years is \$313,734.

** Software clients optional.

Certificates



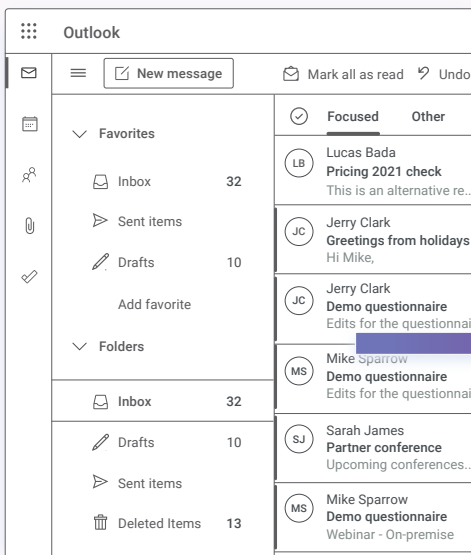
Feel right at home

Familiar user environment is easy to navigate

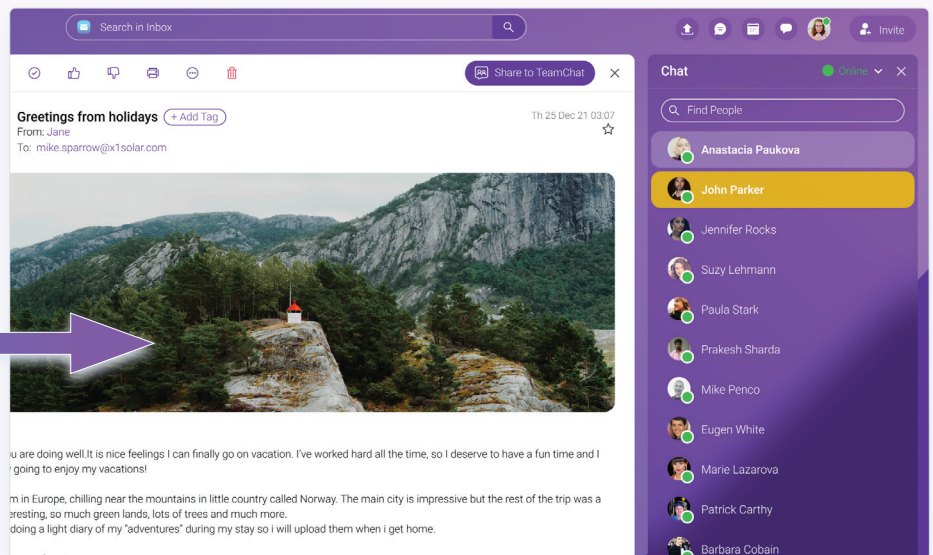
There is no need to worry about switching to a new working environment. IceWarp and MS Exchange email and calendar interfaces are very similar. As you can see below, the visual difference is not radical at all.

Email client

MS EXCHANGE

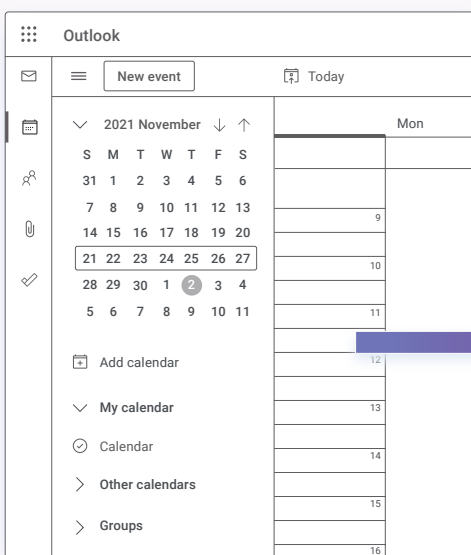


ICEWARP

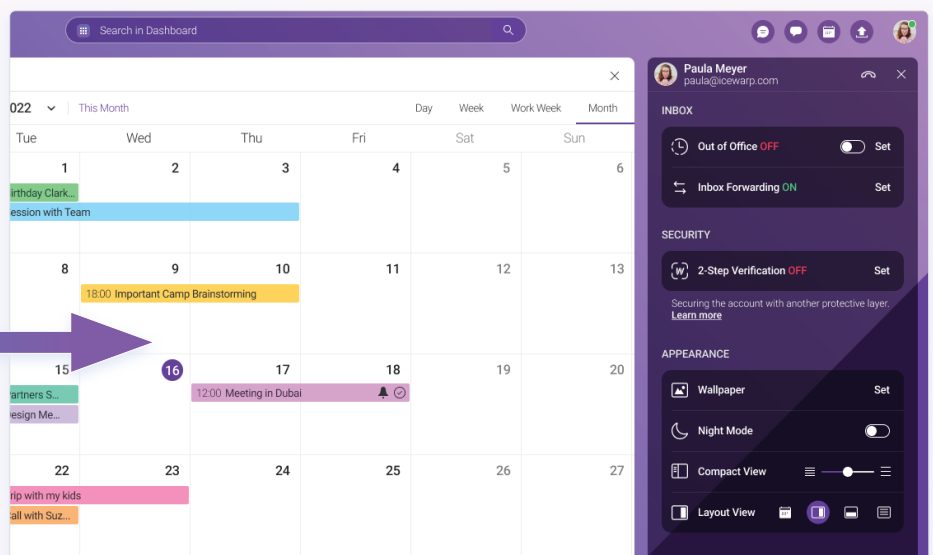


Calendar

MS EXCHANGE



ICEWARP



...and we've got more.

IceWarp serves all-in-one experience

Microsoft Exchange provides primarily email and groupware. So you're missing on features such as TeamChat, Conferences or Documents, which make your collaborative experience more comprehensive. By switching to IceWarp, you get a broader feature set in an environment that still feels familiar.



TeamChat

Project chat for focused collaboration.



Conferences

Audio and video calls for up to 1000 attendees including recording.



Documents

Office-compatible productivity apps with collaborative editing.



Customer references

ZDNet

” Do you want a deep, homegrown email offering that has nothing to do with Microsoft or Google? Consider IceWarp. ”

 **Gartner**
peerinsights™

” They have one the best webmail solutions that you can get. Try it. It is recommended. ”